



European Academy
for Taxes, Economics & Law

1st European Conference on

EU Funding for Defence and Security Projects

Opportunities in the New EDF * Synergies with ESIF * Experience from ISF

27th-28th September 2018, Berlin

With the following experts:

- **EEAS – European External Action Service, EU Military Staff, Director Concepts and Capabilities**
- **Ministry of Defence Bulgaria, Head of Defence Acquisition, Armaments Development – Chair European Defence Industrial Development Programme (EDIDP)[tbc]**
- **Clean Sky-2 Joint Undertaking, Senior Policy Officer – Synergies with ESIF**
- **Ministry of Defence Estonia, Chief Scientific Officer**
- **Ministry of National Defence, Greece, National Representative to the HORIZON 2020/Secure Societies Programme Committee**
- **Ministry of Defence Finland, Special Adviser**
- **Police Grand-Ducale, Directorate General, Director of Finance, Luxembourg**
- **CenSec, Danish Industrial Innovation Cluster, CEO**
- **Zanasi & Partners – Scientific and Technical Coordination of PYTHIA (Predictive methodology for Technology Intelligence Analysis) Research Project**

Brochure



EU Funding for Defence and Security Projects

27th-28th September 2018, Berlin

New Possibilities & New Challenges in Financing Defence and Security Actions within the European Union

With the European Defence Action Plan, the European Union enters a new field of action. The message of the European Institutions is clear: Europe must take greater responsibility for its security. The European Commission launched the European Defence Fund (EDF) with 5.5 billion Euros per year to finance defence research and capability. Whereas Preparatory Action on Defence Research (PADR) has already been launched, the working programme on European Defence Industrial Development Programme (EDIDP) is still under discussion, but will take into force apart from 2019. For Ministries of Defence (MoD) this is a new process as they have never dealt with EU money before. For various companies and research institutes this constitutes a huge opportunity but also a challenge to identify available possibilities and to choose the right one that brings their projects further. Once the choice of the funding instrument has been made, a successful application needs to be written in order to be accepted by the responsible authorities. However, only a small percentage of proposals submitted receives the award. Beneficiaries of EU funding programmes need to meet the strict financial and reporting requirements throughout the life cycle of their projects.

European Defence Funding – Access your Opportunities

Get to know the procedures under the newly created European Defence Action Plan. Explore various defence and security funding opportunities – for defence consortiums and SMEs but also as a public authority. This conference will give you a comprehensive overview that highlights the differences between various options. Receive first hand insight in the current negotiations on European Defence Fund. Get a clearer idea on the practical possibilities of EDF, PADR, EDIDP, Horizon 2020, ESIF, COSME and ERASMUS+. Learn about procedures and eligibility criteria. Find out which funding programmes fit your project needs best and make sure you meet the right application requirements. Learn how to write successful applications and to avoid pitfalls during the application phase. Develop your business strategies right in order to receive the maximum amount of funding for your projects. Having achieved the funding, make sure that the financial accounting for your EU funded projects is correct and bring your defence action to a successful closure.

TARGET GROUP

Directors, Heads of Units or Departments as well as other experts and specialists dealing with EU Funds especially from:

- Ministries of Defence
- National and European Defence Agencies
- International Security and Defence Organisations
- National Defence Procurement Agencies
- Police Offices and Authorities
- Other public bodies responsible for security and defence
- Ministries for Regional Development
- Ministries for Infrastructure
- Ministries of Interior

As well as

- Small & medium-sized enterprises
- Large companies
- Financial and venture capital entities
- Research centres
- Innovation-led companies, R&D institutions and other economic operators concerned by dual-use technologies





European Academy
for Taxes, Economics & Law

- What are the possibilities under the new European Defence Fund – for research projects and military capabilities
- What are advantages and challenges in Preparatory Action for Defence Research (PADR) and EU Defence Industrial Development Programme (EDIDP)
- How to meet EU Funds requirements and apply successfully for existing funds
- How to access EU Funding for defence and security actions within the ESIF Operational Programme 2014-2020
- What can be learned from the existing Internal Security Fund (ISF)?
- Which further funding opportunities can be used for your defence activities (HORIZON 2020, COSME & ERASMUS+)
- How to profit from synergies between the different EU funds in order to finance defence actions
- How manage an EU Funded project as a Ministry of Defence
- How to support the defence industry in the application process as a public authority
- How to foster cross-border cooperation
- How to achieve EU financing as an SME/private company for defence actions
- How to access new Funding Opportunities for defence research
- How to integrate Dual-Use in your company's strategy
- How to plan your investment in order to achieve the highest chance on EU Funds
- What is the link between CARD, PESCO and EDF

Your Benefits

- Receive a full and exhaustive view of the main funding sources for defence, security and dual-use actions in Europe
- Learn how to write successful applications and to avoid pitfalls during the application phase
- Become an expert on financial accounting for the European funding sources
- Gain assurance in choosing the right call and in preparing for proposal writing
- Get a running start at the new opportunities offered by European Defence Fund (EDF) and Preparatory Action on Defence Research (PADR)
- Learn to use ESIF, ISF, Horizon 2020 and COSME funding for your actions and projects
- Discover new funding possibilities, exchange and network with defence & security experts from all over Europe



EU Funding for Defence and Security Projects

08.30-09.00

Registration and Hand-out of Conference Material

09.00-09.05

Opening Remarks from the European Academy for Taxes, Economics & Law

09.05-09.30

Welcome Note from the Chair
Heinz Krieb, Brigadier General, Director Concepts and Capabilities, EU Military Staff, EEAS – European External Action Service

09.30-10.15

The European Union's Defence Package – A Strategic Military Perspective

- EUGS Global Strategy for the European Union's Foreign and Security Policy
- Role of the military in fulfilling the Union's strategic objectives
- Helsinki Headline Goal (HLG 2010)
- CARD: How to identify and overcome existing shortfalls and deficiencies in military capabilities
- What is the link between CARD, PESCO, EDF
- EU – NATO cooperation
- How are PESCO projects chosen
- Political outlook: what is realistic and achievable

Heinz Krieb, Brigadier General, Director Concepts and Capabilities, EU Military Staff, EEAS – European External Action Service

10.15-10.30

Discussion Round

10.30-11.00

Coffee Break and Networking Opportunity

EDF Part 1: New Opportunities for Industrial Development – EDIDP

11.00-11.45

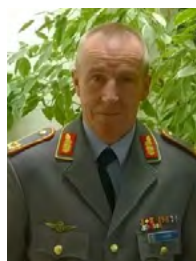
Developing the EDIDP-Regulation as Bulgarian EU Presidency – First Hand Insights

- Advantages and challenges when funding defence projects through EU money
- Negotiation process
- Practical experiences
- Outlook: Next EDF 2021-2027

Nikolay Nikolov, Head of Defence Acquisition, Armaments Development – Chair Friends of Presidency European Defence Industrial Development Programme (EDIDP), Ministry Defence of the Republic of Bulgaria [tbc]

11.45-12.00

Discussion Round



HEINZ KRIEB

Brigadier General, Director Concepts and Capabilities, EU Military Staff, EEAS – European External Action Service

Promoted to the rank of Brigadier General in August 2014, Brigadier General Krieb has been leading the Concepts and Capabilities Directorate

of the European Union Military Staff since September of that year. Previously, he was appointed as Branch Chief for EU politico-military affairs at the staff of Germany's Permanent Military Representative to the European Union/NATO Military Committee. Before that, he served in the German Ministry of Defence amongst others as Deputy Assistant Chief of Staff of Operations Division responsible for operational planning and operational commitments and as Branch Chief Central Affairs in the office of the German Chief of Defence. He was Deputy Commanding Officer of ISAF's Kunduz Provincial Reconstruction Team (PRT Kunduz), responsible for monitoring the conduct of the presidential elections in the northern provinces in 2004. In addition to that, Heinz Krieb, Commanding Officer of a German Tank Battalion between 1996 and 1998, served in several high-ranking positions in the German Military, and the German Ministry of Defence for over 40 years.

NIKOLAY NIKOLOV

Ph.D., Colonel, Head of Defence Acquisition, Armaments Development – Chair European Defence Industrial Development Programme (EDIDP), Ministry of Defence Bulgaria [tbc]

As Chair Friends of Presidency European Defence Industrial Development Programme during the Bulgarian EU Presidency Nikolay Nikolov has negotiated several trilogues for the most relevant regulation EDIDP. He has been delegated to the NATO Allied Command Transformation from 2014-2017. Prior to that he worked in the Bulgarian Ministry of Defence in the "Defense Investment Directorate", "Investment Activity & Industrial Coordination" Branch and as Deputy representative in "Research and Technology Board".



EU Funding for Defence and Security Projects

12.00-12.45

How to Deal with EDIDP as a Ministry of Defence – Case Study from Estonia

- What to take into account when applying for EU Funding
- How to support the defence industry in the application process
- What are main targets in EDIDP?
- How to foster cross-border cooperation
- What are lessons learned from the Estonian EU presidency
- Is there a way around EU regulation?
- Opportunities and pitfalls as a small EU Member State
- Practical tips and tricks

Getter Oper, Chief Scientific Officer, Ministry of Defence, Estonia

12.45-13.00

Discussion Round

13.00-14.00

Lunch Break and Networking Opportunity

EDF Part 2: New Opportunities for Research Projects – PADR

14.00-14.45

EU Defence Research Policy: the PADR Experience from a Beneficiaries' Perspective

- The emergence of EU Defence Research Policy
- The PADR
- PYTHIA, 2017 PADR STF winner
- How to participate, how to win!

Alessandro Zanasi, President, Zanasi & Partners – Scientific and Technical Coordination of PYTHIA (Predictive methodology for Technology Intelligence Analysis) Research Project

14.45-15.00

Discussion Round

15.00-15.30

Coffee Break and Networking Opportunity

15.30-16.15

How to Manage an EU Funded Research and Development Project as a Ministry of Defence – Case Study from Finland

- How to cooperate with the European level
- How to find cooperation partners
- How to save costs
- Opportunities and pitfalls

Sanna Laaksonen, Special Adviser, Ministry of Defence, Finland

16.15-16.30

Discussion Round

GETTER OPER

Chief Scientific Officer, Ministry of Defence, Estonia

Getter Oper is working for the Estonian Ministry of Defence as Chief Scientific Officer since May 2016 and covers R&T Director for the EU position. She is responsible for defence R&D policy and coordinates R&D activities in the MoD, also covering EU defence and security R&T (for example Preparatory Action for Defence Research (PADR), European Defence Fund) and EU research-policy initiatives and dealing with projects and EU funding. She represents Estonian MoD in defence R&T related meetings organized by EU institutions like PADR as-if-programme-committee, EDIDP working-groups (informal programme committee, Friends of the Presidency) and Horizon2020 Secure Societies Programme Committee. She was member of the Estonian Presidency team negotiation EDIDP regulation. Before joining the MoD team, Getter Oper was working for the Estonian Ministry of the Interior as adviser for strategy, policy development, R&D etc.



ALESSANDRO ZANASI

President, Zanasi & Partners

Alessandro Zanasi works in the security and intelligence research area for over 20 years. Together with other cooperation partners, Zanasi & Partners won one of the first calls of the PADR programme (EU Preparatory Action for Defence Research) with the PYTHIA (Predictive methodology for Technology Intelligence Analysis) project. Alessandro Zanasi was an appointed member of ESRIF European Security Research and Innovation Forum in August 2007 and of ESRAB-European Security Research Advisory Board in May 2005, to advise European Commission in Security Research. He has almost 20 years of experience in teaching as a professor and giving trainings in the context of Defence and Security.

SANNA LAAKSONEN

Special Adviser, Ministry of Defence, Finland

Sanna Laaksonen works as special adviser in the Ministry of Defence in Finland. In her position she is responsible for the management of three projects research and development projects financed by EDF/PADR. These projects deal with methods to transfer underwater networked acoustic data, improve 3D printing methods and develop wireless tactical data transfer. The estimated cost of the projects is EUR 20 million, and Finland's funding accounts for about EUR 1.5 million.

EU Funding for Defence and Security Projects

Funding Dual Use Projects through ESIF

16.30-17.15

Building Synergies Between ERDF & H2020 in Order to Maximise the Impact of EU Research & Innovation (R&I) Investments

- Highlight of synergies in the new Multi-Annual Financial Framework
- Experiences of synergies implementation and the role of stakeholders
- Synergies in practice
- How to put efficient synergies forward to Member States/regions
- How to apply for different funds

Christos Vasilakos, Senior Policy Officer – Synergies with ESIF, Clean Sky-2 Joint Undertaking

17.15-17.30

Discussion round

17.30

End of Day One



CHRISTOS VASILAKOS, Ph.D., Senior Policy Officer – Synergies with ESIF, Clean Sky-2 Joint Undertaking

Since 2016 Dr. Christos Vasilakos works as Senior Policy Officer at Clean Sky Joint Undertaking. He is responsible for policy advice and the implementation of the Clean Sky Action

Plan for the cooperation with Member States and Regions and the Synergies with the European Structural Investment Funds (ESIF). Prior to that, he was Director of Research at the National Center for Scientific Research “Demokritos” in Athens, where he managed several European and regional research projects. He was also General Secretary for Research and Technology in the Greek Government and chaired the Competitiveness Council/Research and Space part during the Hellenic Presidency of the Council of the European Union (1st sem.2014). He has over 25 years of working experience amongst others in the European Commission and the Permanent Delegation in the European Union. He started his career as a researcher in Chemistry.

Get-Together Reception

Following the first day of the seminar, we invite you to join us at our evening reception and let the day end with an enjoyable get-together.





EU Funding for Defence and Security Projects

9.00-9.15

Welcome Note from the Speaker

Léon Ludovicy, Director of Finance, Directorate General, Police Grand-Ducale, Luxembourg

Practical Experiences & Advice from the Internal Security Fund (ISF)

9.15-10.00

Planning and Executing Operational On-the-Spot Controls in EU Funded Projects – Experience from an ISF Responsible Authority

- Legal framework
- Requirements for on-the-spot controls
- Main challenges for on-the-spot controls
- What should you look for on the day

Léon Ludovicy, Director of Finance, Directorate General, Police Grand-Ducale, Luxembourg

10.00-10.15

Discussion Round

10.15-10.45

Coffee Break and Networking Opportunity

Synergies with other funds: COSME & ERASMUS+

10.45-11.30

How to Get the Most Out of EU Funding for Your Defence Projects Via Clustering – A Practitioner's Approach

- How to establish the right contacts
- How to make yourself interesting
- How to become a member of a project
- How to manoeuvre an application – step by step
- How to get value out of different funding programmes (e.g. COSME, ERASMUS+)
- Building a bridge between private companies, knowledge institutions and public authorities

Klaus Bolving, CEO, CenSec

11.30-11.45

Discussion Round

11.45-12.45

Lunch Break and Networking Opportunity

LÉON LUDOVICY

Director of Finance, Directorate General, Police Grand-Ducale, Luxembourg

Since August 2018, Léon Ludovicy has been nominated Director for Budget and Equipment at the Police Grand-Ducale, the Responsible Authority for the ISF in Luxembourg. Beforehand he was Deputy Director. He held this position for over four years. Prior, he held different positions within the Police Grand-Ducale, such as being the Director of the district of Capellen and being the Deputy Director for Information. Previously, he was the Liaison Officer at Europol and a Counsellor for Justice and Home Affairs at the Permanent Representation of Luxembourg to the European Union.



GEORGIOS KANTERAKIS
Ph.D., Colonel (HAF ret.),
National Representative to the
HORIZON 2020/Secure Societies
Programme Committee, Hellenic
Ministry of Defence, Greece

Colonel (HAF ret.) Georgios Kanterakis is an aeronautical engineer, who concluded his PhD studies at the National

Technical University of Athens. Further to his participation in R&D projects and scientific publications in the field of composites, he has been repeatedly invited by the European Commission as Evaluator of R&D projects in "Aeronautics". Apart from his active duty in aircraft maintenance and support, he has been assigned from 2011 to 2015 as Section Head to the Directorate for the Management of European and Development Projects of the Hellenic Ministry of Defence (HMOD), coordinating the participation of HMOD in several co-funded R&D projects (FP7, H2020 etc.), mainly focusing in the "Security" area. Colonel Kanterakis has been appointed since 2013 as the National Representative to the HORIZON2020/Secure Societies Programme Committee by the General Secretariat for Research and Technology (GSRT).



KLAUS BOLVING
CEO, CenSec

Klaus Bolving holds at position as CEO of the Danish Industrial Innovation Cluster „Center for Defence, Space and Security“ (CenSec). He has held several posts at different management levels within military, security, academics, trade, and business development areas.

These include high-ranking posts at the Danish Ministry of Defence, the Royal Danish Defence College and the Danish Institute for International Studies, as well as Klaus Bolving participates in a number of international expert groups and networks including the European Union.

EU Funding for Defence and Security Projects

Horizon 2020 Funding Opportunities

12.45-13.45

HORIZON 2020 – Secure Societies Work Programme 2018-2020

- How is a Working Programme prepared, updated and implemented
- Description of topics and associated funding schemes
- What are concrete possibilities for MoDs and/or defence industry
- Dual-use applications and complementarity with other funding schemes
- Research project case studies

Georgios Kanterakis, Ministry of National Defence, Greece, National Representative to the HORIZON 2020/Secure Societies Programme Committee

13.45-14.00

Discussion Round

14.00-14.30

Coffee Break and Networking Opportunity

Synergies with other funds: COSME & ERASMUS+

14.30-15.45

HORIZON 2020 for Ministries of Defence – Description and Rules of Participation

- H2020 Description and objectives
- Principal H2020 Funding schemes (RIA, IA, CSA, PCP, PPI).
- H2020 rules of participation and funding
- How can projects be prepared and implemented
- How can projects be evaluated
- How to prepare for audits
- Practical examples

Georgios Kanterakis, Ministry of National Defence, Greece, National Representative to the HORIZON 2020/Secure Societies Programme Committee

15.45-16.00

Discussion Round

16.00

End of Conference and Hand-out of Certificates



GEORGIOS KANTERAKIS Ph.D., Colonel (HAF ret.), National Representative to the HORIZON 2020/Secure Societies Programme Committee, Hellenic Ministry of Defence, Greece

Colonel (HAF ret.) Georgios Kanterakis is an aeronautical engineer, who concluded his PhD studies at the National

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EU Funding for Defence and Security Projects

Date of Event

27th-28th September 2018

Booking Number

S-1976

Event Language

English

Event Price

Price for public institutions
1.489.-

Price for private organizations
1.688.-

The above price covers the following:

- Admission to the seminar
- Digital seminar documents
- Seminar certificate, if seminar fully attended
- Soft drinks and coffee / tea on both event days
- Lunch on both event days

BOOKING

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All prices are in Euro and excluding German VAT (19%).

Contact

European Academy for Taxes,
Economics & Law
Leipziger Platz 9, 10117 Berlin
Germany
Phone/Fax.: +49 (0)30 8020802-2300

Your Contact Person:

Tatjana Ivanova, M.A.

Team Manager Customer Relationships
Phone: +49 (0)30 80 20 802-2500
Fax: +49 (0)30 80 20 802-2259
Email: tatjana.ivanova@euroacad.eu

Elise Fräulin M.A.

Senior Conference Manager
Phone.: +49 (0)30 8020802-1315
Email: elise.fraeulin@euroacad.eu

(Programme is subject to alterations)

Event Location

InterCityHotel Berlin Hauptbahnhof
Katharina-Paulus-Straße
10557 Berlin, Germany
Phone: +49 (0)30 2887550
Fax: +49 (0)30 800 928 1000
Email: berlin-hauptbahnhof@intercityhotel.de
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Please contact the hotel directly and refer to the “European Academy for Taxes, Economics & Law” if you wish to benefit from a limited number of available rooms. Of course you can always look for an alternative hotel accommodation.



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European Academy
 for Taxes, Economics & Law

Booking

Booking Number: S-1976 (OM-SEO)

27th - 28th September 2018, Berlin

Herewith we register the following persons for the European Seminar: "EU Funding for Defence and Security Projects".

Delegate 1

First name _____	Phone _____
Last name _____	Fax _____
Your organisation _____	E-mail _____
Department _____	Invitation letter for Visa purposes (fee required).
Unit _____	
Job position _____	
Street _____	
Postcode/City _____	
Country _____	

Delegate 2

First name _____	Phone _____
Last name _____	Fax _____
Your organisation _____	E-mail _____
Department _____	Invitation letter for Visa purposes (fee required).
Unit _____	
Job position _____	
Street _____	
Postcode/City _____	
Country _____	

Invoice Organisation

First name _____	Street _____
Last name _____	Postcode/City _____
Your Organisation _____	Country _____
Department _____	Phone _____
Unit _____	Fax _____
Job Position _____	
E-mail _____	

With my signature I confirm my registration and accept the General Terms and Conditions as legally binding.

In case of registration of more than one delegate do you prefer:
 Single invoice? Collective invoice?

I herewith agree to receive further information from the European Academy for Taxes, Economics & Law

NOTE
 Only Valid with Signature and Stamp.

Place, Date _____

Authorized Signature and Stamp _____

Terms & Conditions for Conferences, Seminars and other Training Courses

for the offer of European Academy for Taxes, Economics & Law

§ 1 Scope – Subject of contract - Contractor

- (1) The GTC apply to the participation in all training activities such as courses, seminars, workshops, trainings („Event“) offered and conducted by European Academy for Taxes, Economics & Law (“EA“) including all goods and related services, unless otherwise agreed, e.g. by agreeing on special conditions.
- (2) Legal provider of services from EA and the sole contractor of all services is EuroAcad GmbH represented by the Managing Director Christoph Brauner Leipziger Straße 9 in 10178 Berlin, Germany, registered with the local register court of Charlottenburg, HRB 15132B.
- (3) EA provides its services exclusively to entrepreneurs in the meaning of section 14 of the German civil code (BGB), legal entities of public law and to public-law special funds („Customer“). Only those persons become contractors of EA. The persons that have been designated and registered by a Customer for an Event („Participants“) do not become contractors of EA. The offer is not directed to consumers.
- (4) These GTC apply exclusively; EA does not accept any conflicting or deviating terms and conditions of Customers, unless EA has agreed explicitly to them in writing. These GTC apply also if EA renders its services unconditionally in knowledge of conflicting or deviating terms and conditions of Customers.

§ 2 Offer - Registration - Contracting

- (1) The Customer can register for Events via the booking form on the internet, mail, fax or email. A booking is accepted and a legally binding contract is entered if EA accepts explicitly the registration of the Customer or does not reject the booking within seven days after receipt of the completed and signed booking form in writing. The contract becomes legally binding at the latest once the full booking fee has been credited on the bank account of EA. In addition, EA will confirm the booking to the Customer by email. A partial booking is only possible if parts of an Event have been declared partially bookable.
- (2) Registrations are always handled in the order of receipt. If one booking cannot be considered, the relevant Customer will be informed promptly.

§ 3 Service of EA

- (1) Content, extent, duration and other details of the Event and the services are set forth in the publications of EA on the Events and are the basis for the booking of the Customer.
- (2) The event fee is per person and event date. It includes - as far as announced – the event documents, lunch and beverages. Furthermore, the issuance of a participation certificate is included. Hotel accommodation / overnight stay / travel arrangements are not included.

§ 4 Event fee and charges – Payment conditions – Set-off

- (1) Unless agreed otherwise, the event fees set forth in the publications on the Events apply. Furthermore, EA may charge additional charges for additional services as incurred (e.g. handling of visa invitations, changes to invoices, mailing of invoices, etc.) according to the price list published on the website of EA at the time the contract is concluded. VAT applicable on the day of invoicing must be added to all prices.
- (2) The Customer is obliged to pay the agreed fee and any additional charges in advance, i.e. before the start of an Event. Invoices are due immediately upon receipt without any deduction. Invoices are sent electronically. A Customer who does not make the payment within seven days after the due date is in default. If a Customer is in default, EA is entitled to charge interest in the amount of 8% above the base rate fixed by the European Central Bank. If EA proves a higher amount of damage caused by the delay of payment, EA may assert a claim for such higher amount.
- (3) Instalments are accepted only in exceptional cases and only based on an individual written agreement. Payments shall only be made based on invoices or made by wire transfer. Cash or credit card payments are accepted only if previously agreed by EA. Payments by bill / check will not be accepted.
- (5) A set-off by the Customer is only possible with claims that have been awarded by a final court judgment, have been recognized by EA or are directly linked to the main claim of EA.
- (6) A settlement via credit card on the website is carried out by: HUELLEMANN & STRAUSS ONLINE SERVICES S.à r.l. ; 1, Place du Marché; L-6755 Grevenmacher; R.C.S. Luxembourg B 144133; email: info@hso-services.com; managing director: Ramona Spies Heiko Strauss. This does not apply for credit card payments made over the phone.

§ 5 Withdrawal by the Customer - Cancellation

- (1) Cancellations must be made in writing or in text form. For a cancellation more than 30 days before the Event, a processing fee of 80.00 € plus VAT is due immediately. The remaining conference fee after deduction of the processing fee will be refunded. For a cancellation more than two weeks before the Event 50% of the event fee and additional charges plus VAT have to be paid by the Customer. In case of a no show or cancellation within a period of two weeks before the Event, the full fee for the Event plus VAT is due and payable. The Customer is free to prove that the damage caused to EA was smaller or did not exist. EA accepts substitute Participants at no additional cost replacing the originally registered Participant if EA is informed of the substitution at least three days prior to the Event.
- (2) A partial / daily cancellation of an Event and a substitution for a part of the Event or on a daily basis is not possible.
- (3) If the event fee including any additional charges is not paid on the day of the Event or can the payment not be clearly proved, EA can exclude the relevant Participant from the Event. Nonetheless, the event fee remains due immediately and can be claimed by EA by enforcement or in court proceedings.

§ 6 Cancellation / Changes by the organiser / Exclusion of participants from the Event

- (1) EA is entitled to withdraw from the contract for cause, irrespective of other reasons, in particular if:
 - there are not sufficient registrations for an Event; or
 - the Event has to be cancelled due to reasons that are not under the control of EA (e.g. force majeure, strike, due to absence of a speaker, disruptions at the venue).In the aforementioned cases all paid participation fees will be fully refunded. EA will inform Customers as early as possible in such cases. A cancellation due to an insufficient number of registrations will be communicated by no later than two weeks before the Event.
- (2) Claims for damages of Participants are excluded in those cases, unless such costs are incurred due to gross negligence or wilful conduct on the part of EA or its agents. In case of disruption of its services, EA commits to undertake all reasonable measures to contribute to remedying or limiting the disruption. Should EA reimburse travel expenses in certain cases out of goodwill, this shall constitute an exception.
- (3) EA reserves the right to substitute speakers by others and make any necessary changes to the Event program or to relocate the venue while maintaining the overall character of the Event as required.

§ 7 Copyrights, Privacy policy and Lists

- (1) The documentation/records distributed at the Event are protected by copyright. Copying, dissemination or any other commercial use or commercial exploitation of the documentation - including excerpts - is permitted only with the express written consent of EA. Participants may not take any pictures or make audio and/or video recordings of the Events without the express written consent of EA. EA reserves all rights.
- (2) The names of the Participants and the Customers including their addresses can be made available to the other Participants and be communicated (including the relevant addresses) to a company responsible for the mail delivery. Customers or Participants have no right to claim the handover of the list of Participants of the visited Event.
- (3) Customer and Participant agree to the recording (video, photo, audio etc.) of their person at an Event and consent that these recordings may be used, exploited and/or published by EA.
- (4) The privacy policy published on the website of EA applies. Besides, the statutory provisions apply.

§ 8 Liability

- (1) The Events are carefully prepared and performed by qualified speakers. EA accepts no liability for being up-to-date, the accuracy and the completeness with respect to the documentation distributed at the Event and the conduct of the Event and/or any other contents of the Events, provided that there is no intention or gross negligence of EA or its agents.
- (2) Our liability for breach of contract and for tort is limited to intent and gross negligence. This does not apply to injury to life, limb or health of a Participant, or claims regarding the breach of cardinal obligations, i.e. of obligations arising from the nature of the contract, breach of obligations that endangers the purpose of the contract, or a damage caused by delay (section 286 BGB). In that regard, EA is liable for every degree of fault. As far as damage does not result from injury to life, limb or health of the Customer, EA is only liable for typical damages.

§ 9 Place of performance – Choice of law – Jurisdiction – Miscellaneous

- (1) If the agreement provides for nothing else, the location of payment is the registered office of EA in Berlin. The location of performance is Berlin.
- (2) The law of the Federal Republic of Germany shall apply to this agreement. The application of the United Nations Convention on Contracts for the International Sale of Goods (CISG) is excluded.
- (3) Agreements with entrepreneurs, legal entities of public law and to public-law special funds are subject to the exclusive jurisdiction of the competent court for our registered place of business. EA may also sue the Customer at its general place of jurisdiction.
- (4) All legally relevant declarations and notifications which the Customer makes vis-à-vis EA or a third party shall require text form or be made in writing, unless otherwise provided in these GTC.